













# MARKET ACTION REPORT

A Publication of RMLS, the Source for Real Estate Statistics in Your Community

Portland Metro April 2023 Reporting Period



# April 2023 Reporting Period

MARKET ACTION REPORT



## **Residential Highlights**

### **New Listings**

New listings (2,653) decreased 28.0% from the 3,684 listed in April 2022, and increased 1.1% from the 2,623 listed in March 2023.

## **Pending Sales**

Pending sales (2,164) decreased 28.0% from the 3,005 offers accepted in April 2022, and increased 4.1% from the 2,079 offers accepted in March 2023.

#### **Closed Sales**

Closed sales (1,707) decreased 38.6% from the 2,782 closings in April 2022, and decreased 2.2% from the 1,745 closings in March 2023.

## **Inventory and Time on Market**

Inventory increased to 1.9 months in April. Total market time decreased to 47 days.

## **Year-to-Date Summary**

Comparing the first four months of 2023 to the same period in 2022, new listings (9,086) decreased 25.9%, pending sales (7,403) decreased 29.9%, and closed sales (6,120) decreased 34.9%.

## Average and Median Sale Prices

Comparing 2023 to 2022 through April, the average sale price has decreased 4.6% from \$605,600 to \$577,500. In the same comparison, the median sale price has decreased 3.7% from \$539,000 to \$519,000.

### **Sale Price Percent Change vs Previous 12 Months**

Average Sale Price % Change: +2.7% (\$604,400 v. \$588,500)

Median Sale Price % Change:+3.1% (\$540,900 v. \$524,600)

Note: This data compares the rolling average sale price for the last 12 months (ex: 2/1/22-1/31/23) with 12 months before (ex: 2/1/21-1/31/22).

| Inventory in Months |      |      |      |  |  |  |  |  |  |  |  |  |  |
|---------------------|------|------|------|--|--|--|--|--|--|--|--|--|--|
|                     | 2021 | 2022 | 2023 |  |  |  |  |  |  |  |  |  |  |
| January             | 1.0  | 0.8  | 2.7  |  |  |  |  |  |  |  |  |  |  |
| February            | 1.0  | 0.8  | 1.9  |  |  |  |  |  |  |  |  |  |  |
| March               | 0.8  | 0.7  | 1.6  |  |  |  |  |  |  |  |  |  |  |
| April               | 0.8  | 0.8  | 1.9  |  |  |  |  |  |  |  |  |  |  |
| May                 | 0.7  | 1.0  |      |  |  |  |  |  |  |  |  |  |  |
| June                | 0.8  | 1.4  |      |  |  |  |  |  |  |  |  |  |  |
| July                | 0.9  | 2.0  |      |  |  |  |  |  |  |  |  |  |  |
| August              | 1.0  | 1.8  |      |  |  |  |  |  |  |  |  |  |  |
| September           | 1.1  | 2.2  |      |  |  |  |  |  |  |  |  |  |  |
| October             | 0.9  | 2.4  |      |  |  |  |  |  |  |  |  |  |  |
| November            | 0.8  | 2.6  |      |  |  |  |  |  |  |  |  |  |  |
| December            | 0.6  | 2.3  |      |  |  |  |  |  |  |  |  |  |  |

### **Residential Trends**

Apr 2023 vs. Mar 2023

New Listings +1.1%

Pending Sales +4.1%

Closed Sales -2.2%

Average Sale Price **+3.7%** 

Median Sale Price +1%

Inventory **+0.3** 

Total Market Time **-10** 

#### Apr 2023 vs. Apr 2022

New Listings -28%

Pending Sales -28%

Closed Sales -38.6%

Average Sale Price -4.2%

Median Sale Price **-5.4%** 

Inventory **+1.1** 

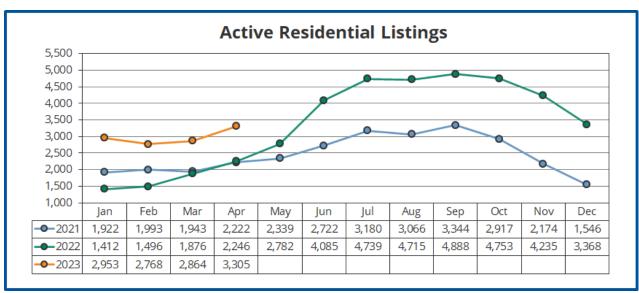
iveritory +1.1

Total Market Time **+26** 

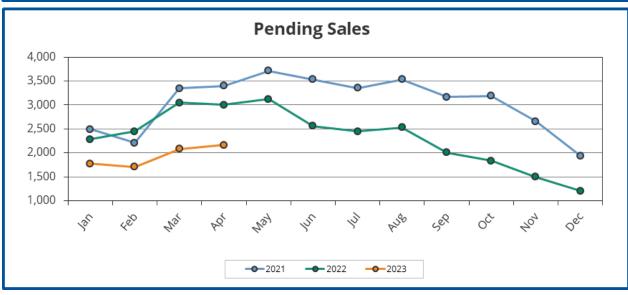
| Residential Sales by Price Range |          |                               |                |  |  |  |  |  |  |  |  |  |
|----------------------------------|----------|-------------------------------|----------------|--|--|--|--|--|--|--|--|--|
| Price Range                      | Apr 2021 | Apr 2022                      | Apr 2023       |  |  |  |  |  |  |  |  |  |
| 0K-100K                          | 15       | 17                            | 10             |  |  |  |  |  |  |  |  |  |
| 100K-200K                        | 77       | 49                            | 40             |  |  |  |  |  |  |  |  |  |
| 200K-300K                        | 179      | 92                            | 84             |  |  |  |  |  |  |  |  |  |
| 300K-400K                        | 502      | 265 211<br>617 393<br>620 345 |                |  |  |  |  |  |  |  |  |  |
| 400K-500K                        | 784      |                               |                |  |  |  |  |  |  |  |  |  |
| 500K-600K                        | 592      |                               |                |  |  |  |  |  |  |  |  |  |
| 600K-700K                        | 354      | 440                           | 222            |  |  |  |  |  |  |  |  |  |
| 700K-800K                        | 237      | 301                           | 151            |  |  |  |  |  |  |  |  |  |
| 800K-900K                        | 135      | 171                           | 88<br>44       |  |  |  |  |  |  |  |  |  |
| 900K-1M                          | 73       | 104                           |                |  |  |  |  |  |  |  |  |  |
| 1MM-1.1MM                        | 33       | 49                            | 29             |  |  |  |  |  |  |  |  |  |
| 1.1MM-1.2MM                      | 34       | 47                            | 25<br>29<br>11 |  |  |  |  |  |  |  |  |  |
| 1.2MM-1. 3MM                     | 30       | 37                            |                |  |  |  |  |  |  |  |  |  |
| 1.3MM-1.4MM                      | 20       | 30                            |                |  |  |  |  |  |  |  |  |  |
| 1.4MM-1.5MM                      | 11       | 17                            | 9              |  |  |  |  |  |  |  |  |  |
| 1.5MM-1.6MM                      | 10       | 14                            | 4              |  |  |  |  |  |  |  |  |  |
| 1.6MM-1.7MM                      | 10       | 13                            | 7              |  |  |  |  |  |  |  |  |  |
| 1.7MM-1.8MM                      | 5        | 2                             | 3              |  |  |  |  |  |  |  |  |  |
| 1.8MM-1.9MM                      | 2        | 7                             | 2              |  |  |  |  |  |  |  |  |  |
| 1.9MM-2MM                        | 5        | 4                             | 4              |  |  |  |  |  |  |  |  |  |
| 2MM+                             | 17       | 30                            | 23             |  |  |  |  |  |  |  |  |  |

| 90th Percentile | 50th Percentile | 10th Percentile |
|-----------------|-----------------|-----------------|

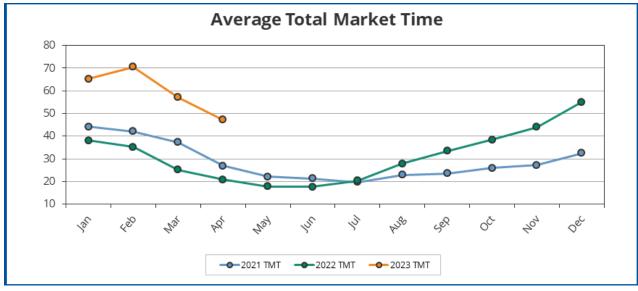
|        | ortland Metro<br>esidential Highlights | New<br>Listings | Pending<br>Sales | Closed<br>Sales | Average<br>Sale Price | Median<br>Sale Price | Total<br>Market<br>Time |  |
|--------|--|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|--|
|        | April                                  | 2,653           | 2,164            | 1,707           | 606,100               | 530,000              | 47                      |  |
| 2023   | March                                  | 2,623           | 2,079            | 1,745           | 584,500               | 525,000              | 57                      |  |
|        | Year-To-Date                           | 9,086           | 7,403            | 6,120           | 577,500               | 519,000              | 59                      |  |
| 2022   | April                                  | 3,684           | 3,005            | 2,782           | 632,900               | 560,000              | 21                      |  |
| 20     | Year-To-Date                           | 12,270          | 10,559           | 9,408           | 605,600               | 539,000              | 28                      |  |
| e e    | April 2022                             | -28.0%          | -28.0%           | -38.6%          | -4.2%                 | -5.4%                | 127.0%                  |  |
| Change | Prev Mo 2023                           | 1.1%            | 4.1%             | -2.2%           | 3.7%                  | 1.0%                 | -17.7%                  |  |
| C      | Year-To-Date                           | -25.9%          | -29.9%           | -34.9%          | -4.6%                 | -3.7%                | 107.7%                  |  |

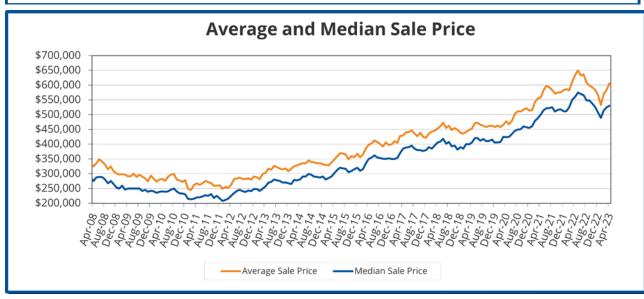


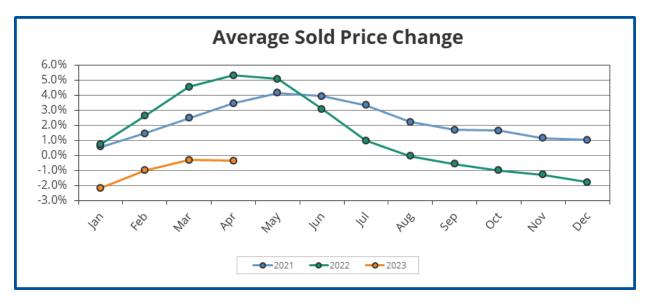


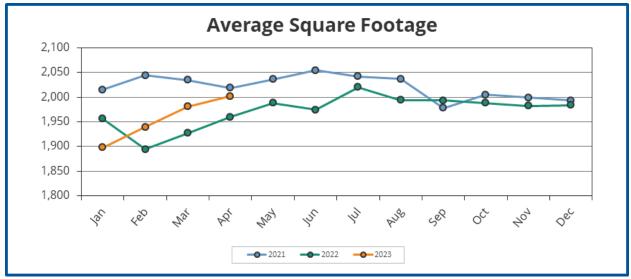


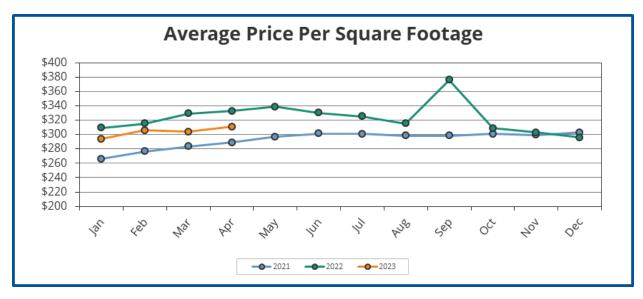


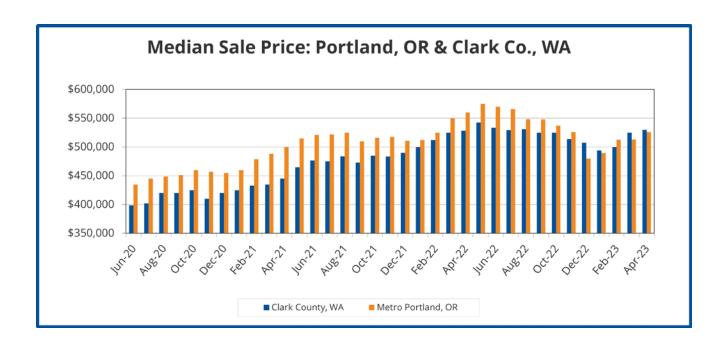


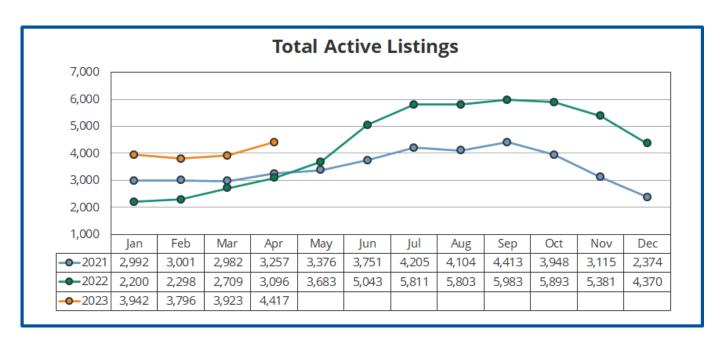


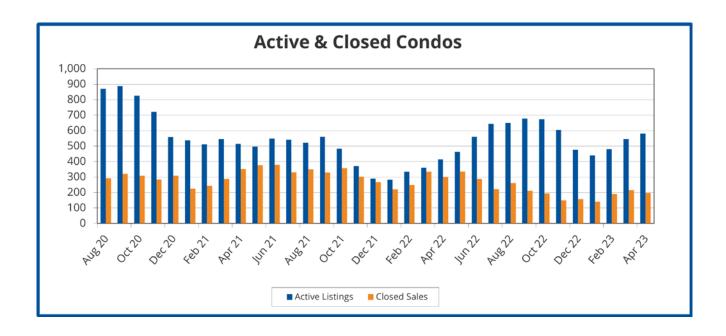


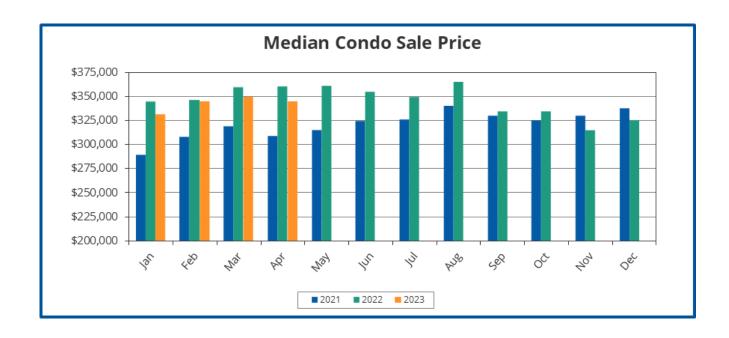












# April 2023 Reporting Period



AFFORDABILITY - The Affordability Index is updated quarterly. According to a formula from the National Association of REALTORS®, buying a house in the Portland Metro area is affordable for a family earning the median income. A family earning the median income (\$114,434 in 2023, per HUD) can afford 89% of a monthly mortgage payment on a median priced home (\$525,000 in March). The formula assumes that the buyer has a 20% down payment and a 30-year fixed rate of 6.54% (per Freddie Mac).

## **Active Listings Ready for Purchase and Occupancy**

Since this region has a higher proportion of active residential listings that are either not ready for purchase or not yet under construction, these figures represent active listings that are ready for purchase and occupancy.

Purchase- and Occupancy- Ready Active Listings

2,369

Percent of Total Active Listings

82.7%

Purchase- and Occupancy-Ready Inventory in Months

1.4

# April 2023 Reporting Period

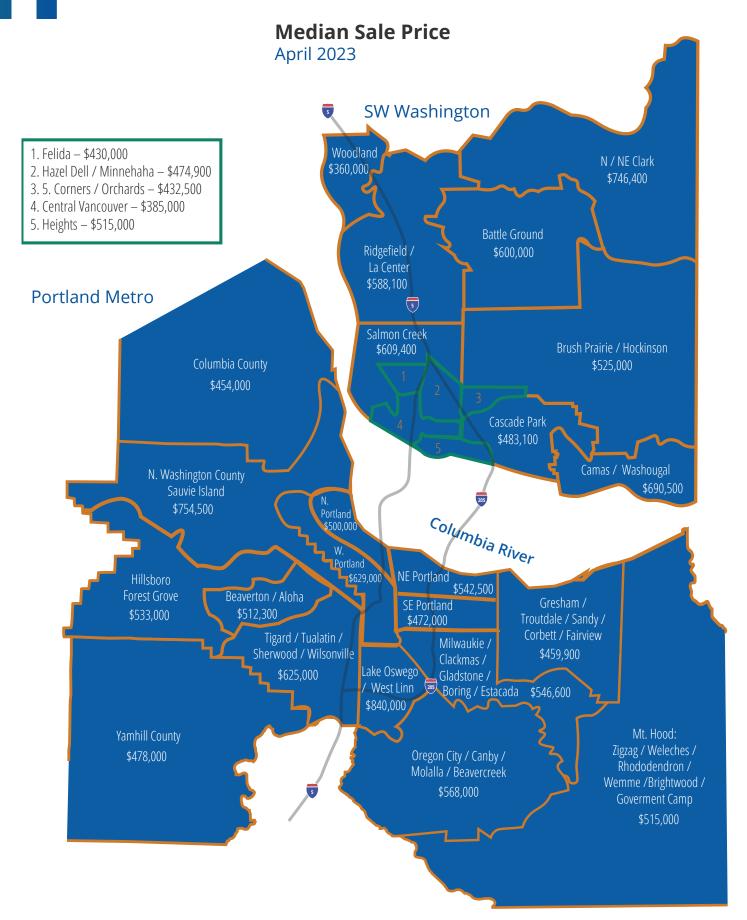
# **Area Report**

|     |                             | RESIDENTIAL     |              |                           |               |                         |              |                    |                                |              |               |                         |              |                    |                   | СО                                    | MMERCIAL     |                    | LAND         | MUI                | TIFAMILY     |                    |
|-----|-----------------------------|-----------------|--------------|---------------------------|---------------|-------------------------|--------------|--------------------|--------------------------------|--------------|---------------|-------------------------|--------------|--------------------|-------------------|---------------------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
|     |                             | Current Month   |              |                           |               |                         |              |                    |                                |              |               | Ye                      | ar-To-Da     | ite                |                   |                                       | Year-To-Date |                    | Year-To-Date |                    | Year-To-Date |                    |
|     |                             | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 23 v. 22¹ | Closed Sales | Average Sale Price | Total Market Time <sup>3</sup> | New Listings | Pending Sales | Pending Sales 23 v. 22¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change <sup>2</sup> | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland                  | 152             | 132          | 48                        | 78            | -43.5%                  | 71           | 504,000            | 39                             | 428          | 301           | -42.1%                  | 265          | 481,800            | 476,000           | -0.8%                                 | 1            | 1,395,000          | 13           | 337,400            | 9            | 1,172,600          |
| 142 | NE Portland                 | 245             | 274          | 50                        | 233           | -28.5%                  | 158          | 611,900            | 45                             | 875          | 737           | -32.2%                  | 606          | 556,900            | 499,900           | 2.1%                                  | 4            | 479,800            | 5            | 397,000            | 14           | 650,700            |
| 143 | SE Portland                 | 315             | 324          | 41                        | 281           | -29.0%                  | 247          | 533,800            | 43                             | 1,149        | 1,003         | -23.6%                  | 848          | 500,800            | 450,000           | 0.9%                                  | 10           | 1,054,000          | 16           | 250,400            | 30           | 698,800            |
| 144 | Gresham /<br>Troutdale      | 214             | 198          | 44                        | 140           | -28.9%                  | 117          | 467,900            | 52                             | 609          | 504           | -33.4%                  | 404          | 471,600            | 465,000           | 3.3%                                  | 3            | 480,700            | 13           | 370,700            | 8            | 530,400            |
| 145 | Milwaukie /<br>Clackamas    | 274             | 193          | 36                        | 153           | -38.6%                  | 145          | 584,500            | 52                             | 743          | 603           | -34.0%                  | 505          | 560,700            | 540,000           | 2.5%                                  | 1            | 2,494,600          | 12           | 353,100            | 6            | 744,800            |
| 146 | Oregon City /<br>Canby      | 219             | 129          | 18                        | 109           | -19.3%                  | 70           | 623,600            | 48                             | 460          | 366           | -29.5%                  | 302          | 603,100            | 568,500           | 4.4%                                  | 3            | 685,000            | 16           | 484,200            | 3            | 618,200            |
| 147 | Lake Oswego /<br>West Linn  | 170             | 135          | 26                        | 107           | -25.7%                  | 88           | 1,126,300          | 34                             | 444          | 317           | -27.0%                  | 245          | 1,032,400          | 815,000           | 1.9%                                  |              | -                  | 4            | 460,000            | 1            | 1,247,000          |
| 148 | W Portland                  | 560             | 335          | 72                        | 222           | -21.8%                  | 156          | 666,300            | 62                             | 1,110        | 716           | -32.4%                  | 584          | 668,800            | 598,000           | 1.5%                                  | 4            | 859,400            | 10           | 222,100            | 8            | 807,100            |
| 149 | NW Wash Co.                 | 165             | 125          | 16                        | 92            | -37.8%                  | 82           | 781,200            | 25                             | 414          | 352           | -19.5%                  | 289          | 749,800            | 715,000           | 7.8%                                  |              | -                  | 2            | 562,500            | 1            | 950,000            |
| 150 | Beaverton/<br>Aloha         | 178             | 173          | 23                        | 176           | -32.0%                  | 148          | 518,100            | 38                             | 648          | 601           | -29.5%                  | 503          | 519,500            | 515,700           | 6.0%                                  | 1            | 150,000            | 10           | 408,500            | 4            | 725,000            |
| 151 | Tigard /<br>Wilsonville     | 280             | 232          | 30                        | 177           | -25.9%                  | 141          | 663,500            | 42                             | 743          | 614           | -29.7%                  | 484          | 633,800            | 595,000           | 4.1%                                  | 1            | 434,000            | 3            | 740,400            | 1            | 800,000            |
| 152 | Hillsboro /<br>Forest Grove | 176             | 167          | 24                        | 169           | -21.4%                  | 118          | 575,400            | 61                             | 628          | 600           | -26.7%                  | 497          | 538,600            | 510,000           | 7.8%                                  | 4            | 923,800            | 8            | 451,500            | 5            | 495,000            |
| 153 | Mt. Hood                    | 22              | 21           | 4                         | 12            | -40.0%                  | 11           | 493,500            | 52                             | 59           | 44            | -8.3%                   | 38           | 621,800            | 515,000           | 18.0%                                 | -            | -                  | 00           | 171,900            | -            |                    |
| 155 | Columbia Co.                | 120             | 65           | 14                        | 64            | -24.7%                  | 41           | 465,700            | 70                             | 243          | 204           | -36.4%                  | 174          | 442,800            | 435,000           | 0.7%                                  | 2            | 185,000            | 26           | 213,100            | 1            | 485,000            |
| 156 | Yamhill Co.                 | 215             | 150          | 16                        | 151           | -11.2%                  | 114          | 504,100            | 54                             | 533          | 441           | -27.3%                  | 376          | 510,800            | 465,000           | 0.8%                                  | 2            | 407,500            | 24           | 459,500            | 8            | 458,500            |

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares April 2023 with April 2022. The Year-To-Date section compares 2023 year-to-date statistics through April with 2022 Year-To-Date statistics through April.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (5/1/22-4/30/23) with 12 months before (5/1/21-4/30/22).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.





## **Definitions and Formulas**

## Additional Resources

### **Inventory in Months:**

Calculated by dividing the Active Residential listing counts at the end of the month in question by the number of Closed Sales for that month. This includes Proposed and Under Construction properties.

### **Area Report — Pending Sales % Change:**

In the Area Report, the Pending Sales percentages indicate the percent change between the number of Pending Sales this year compared to the previous year.

### Area Report — Current Month:

The current month section of the Area Report compares the current month with the corresponding month from the previous year (example: July 2022 vs July 2021).

## Area Report — Year-To-Date:

This section compares current Year-To-Date statistics through the current month with the previous year's Year-To-Date statistics through the corresponding month of the previous year (example: Jan 2021-July 2021 vs Jan 2022-July 2022).

## % Change:

This calculation is based on the comparison of the rolling Average Sale Price for the last 12 months with the previous 12 months (example: 8/1/21-7/31/22 vs 8/1/20-7/31/21).

#### **Total Market Time:**

This is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.

## Affordability:

This is the percentage of a monthly mortgage payment that a family earning a median income can afford. The formula assumes that the buyer has a 20% down payment and a 30-year fixed percentage rate as set by Freddie Mac at the time of publication.

## Active Listings:

The Active Listings in the Market Action report include three statuses (ACT, BMP, SSP). Two of these statuses are defined as listings with accepted offers that are still marketed as Active Listings due to the type of offer on the property. These are Bumpable Buyer, which is an offer that is contingent on the sale of the buyer's current home, and Short Sale Pending, where an offer has been accepted by the seller, but the required third-party approvals have not been obtained.

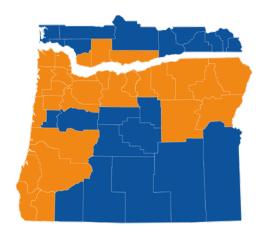
#### **Additional Resources for RMLS Subscribers:**

- State Infographics
- Regional Infographics
- Real Talk with RMLS Podcast
- Market Statistical Reports
- Market Trends
- Statistical Summaries

# Market Action Report

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS. Market Action Reports are compiled for the following areas:

- Baker County
- Columbia Basin
- Coos County
- Curry County
- Douglas County
- Grant County
- Josephine County (includes Jackson County)
- Lane County
- Mid-Columbia
- North Coastal Counties
- Polk & Marion Counties (includes Linn County & Benton County)
- Portland Metro
- Southwest Washington
- Union County
- Wallowa County



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