

Although the trends in our market may be similar to those occurring nationally, often there are striking differences. We can give you the full story about what's happening locally and help you figure out if now is the right time for you to buy or sell. If you want to know how much your home is worth, give us a call and we'll give you a free comparative market analysis.

2. We'll answer all of your real estate-related questions.

If we're currently working with you on a transaction, we'll walk you through the process and answer all of your questions. We're also happy to answer any questions you have after the transaction closes, no matter how long ago. We'll provide tips to improve your home's curb appeal, advice about home improvements that pay off when you sell and more. Give us a call!

3. We're happy to share our professional network.

Due to the social nature of real estate, we're in contact with a wide array of reputable trade and service people in our local community. Whether you need a contractor to help tackle your next renovation project, a landscaper to create a garden oasis, or even the name of a dependabe dog walker, we've got you covered. We'll provide the names of pros who will deliver the great service you've come to expect.

- **4. Consider us your community connection.** We're happy to be involved in the community. Whether you're new in town or have lived here for years, we can give you the scoop about what's happening in our neighborhood.
- **5. Are you moving out of the area?** If you've decided to move away from the area, let me connect you with a fellow real estate professional near your destination who will offer the same high level of service. Moving can be a stressful experience. Working with a top-notch agent can help smooth the transition to your new home. I'm part of a network of referral-based real estate professionals who will proudly serve your homebuying interests. While we'll be saddened by your departure, we'll be happy to ensure you're in good hands.

Oh, by the way[®]... if you know of someone who would appreciate the level of service we provide, please call us with their name and business number. We'll be happy to follow up and take great care of them.