# Real Estate and Your Wealth

Real estate is a wealth building asset and should be part of your portfolio. Here are a few reasons why.

In 2020, the average homeowner's equity

increased by \$17,000.1

Homes in today's market sell for an average of

\$66,000 above the purchase price.<sup>2</sup>

Equity
Growth
in 2020

Last year, home values appreciated at their highest levels since 2014.<sup>1</sup>

Overall, homeowner equity grew \$1 Trillion.<sup>1</sup>

# **Investment Opportunities**

If you have the funds, and you're willing to make the commitment, a rental property is a way that real estate can increase cash flow.



### **Long-Term Rentals:**

Provide consistent income over time, but requires a large commitment.



### **Short-Term Rentals:**

You get an upfront return on investment. Local laws need to be taken into account.

**Record-low interest rates** could make mortgages more affordable for those considering an investment property.



### **Rick McDowell**

Principal Broker (971) 727-8505 Rick@RickMcDowell.com

### Jimmy McDowell

Broker (503) 688-1945 Jimmy@RickMcDowell.com



Premiere Property Group, LLC 1500 NW Bethany Blvd Suite 190 Beaverton, OR 97006

www.RickMcDowell.com

5 Reasons to Sell Your Home This Spring

The spring buying season is back! Here are a few reasons to consider putting your home on the market sooner rather than later.

**Low Interest Rates** 

Financing your next

home is affordable

and attainable

with mortgage



### **Pent-Up Demand**

The pandemic delayed the 2020 spring buying season, and now, many who waited are ready to get back into the game.







Homes are selling quickly, with new listings spending about 21 days on the market.3





### **Solid Home Prices**

Low housing inventory and high demand are getting sellers top dollar for their homes.



### **Supply May Increase**

As new home construction rises in 2021, prices may begin to stabilize.1 Sell your property now to get the best price!

Ready to make a move? Call me - I'll help you land the home of your dreams and build your equity. Now is a great time to buy or sell!

## LANDSCAPER SPOTLIGHT

### Al's and Sal's Expert Garden Maintenance LLC

Alex Garcia (503) 660-2332

- ~ Regular Garden & Lawn Maintenance
- ~ Pruning Services

SOURCES

4. Freddie Mac

CoreLogic, "Homeowner Equity

Home Buyers and Sellers." NATIONAL ASSOCIATION OF REALTORS\*. All rights reserved. Shared with permission.

Insights: Data Through Q3," December 2020 2. Copyright ©2020 "Profile of

3. NATIONAL ASSOCIATION OF REALTORS\*, "Existing-Home Sales Decrease 2.5% in November," December 2020.

- ~ Supply Mulch & Soil Conditioning Material
- ~ Remove Green & Hardscape Waste
- ~ Management of Lawn & Turf
- ~ Lawn Aeration & Thatching
- ~ Maintenance of Timber Surfaces & Decks
- ~ Clean Paved & Deck Areas Using Pressure Spray Technology

"We have worked with Alex and Salvador on a number of homes that have needed extensive yard clean-up before listing them for sale (including my own). With each house, they have exceeded our expectations! If you need a hand with your yard, be sure to give Alex a call!" ~ Becky Shaw



